CLARKSON VALLEY

A Social Publication Exclusively for THE RESIDENTS OF CLARKSON VALLEY

October 2021













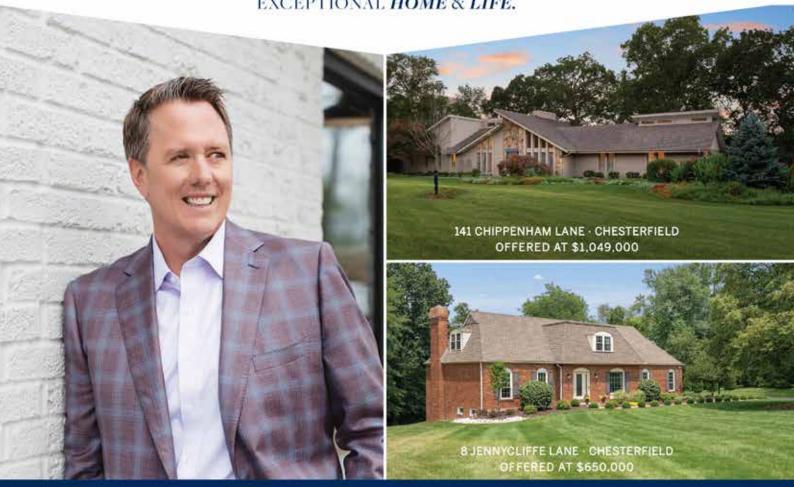
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Meet your Clarkson Valley Living Team! We'd like to thank all of our writers for their valuable contributions to the magazine.





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We'd love to hear from you!

Our goal is to build community in the neighborhood by helping everyone get to know each other a little better and make Clarkson Valley Living the best it can be! Please let us know how we are doing. Do you have any article ideas? How about ideas on neighborhood events? This is your publication!

Want to Write for Clarkson Valley Living?

We are always looking for community members who would like to take an active role in writing stories for Clarkson Valley Living. We currently have openings for resident article contributors and junior writers—kids who want to get involved, gain valuable experience,

build their resumes and portfolios! If you or someone you know might be interested, please email Bill.Tuttle@n2pub.com.

New to the Neighborhood?

Are you and your family new to the neighborhood? If so, welcome! Please send your contact information to Bill.Tuttle@n2pub.com to be added to our event invitations and contact list.

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NOTE: When community events take place, photographers may be present to take



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photos for that event and they may be used in this publication.

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first bay

Sponsored by **Chrissy Wagner**, Red Key Realty Leaders

Here's a look at some of our Clarkson Valley students on their first day of school. Our Clarkson Valley Living staff wish them all the best and a successful school year! Special thanks to all the parents, students, friends, and neighbors for sending these great photos. Without you, we wouldn't have awesome images and stories to share each month. Remember, this is your magazine, so keep your ideas, pictures, and articles coming! Email Bill. Tuttle@n2pub.com with your suggestions.

Abby Gunter

6th Grade

Ani Blanner

Forest Hills

4th Grade

Grade) Beste

Forest Hills

Ascension Catholic School

Ellisville Elementary

Greta (1st Grade), Nic (4th Grade) & Auggie (6th

Clarkson Farm Estates

Crestview Middle School



Cameryn & Molly Reynolds Forest Hills 4th Grade Ellisville Elementary



Brooklyn (3rd Grade) & Beau (1st Grade) Borello Ascension Catholic School Clarkson Farm Estates



Charlie Ries (freshman at St. Louis University High) with mom Molly & dad Charlie Kehrs Mill Estates



Avery James & Bo Forest Hills

Crestview Middle School

7th Grade



Addie Barks Kehrs Mill Estates Rockwood Early Childhood Education



Forest Hills 6th Grade Crestview Middle School



Abby & Will James Forest Hills 4th Grade Ellisville Elementary



Andrew Stein **Dunhill Farm** 3rd Grade Kehrs Mill Elementary



Sylvie (Kindergarten) & Elliot (3rd Grade) Franklin Ellisville Elementary Pleasant Valley Forest



Isla Blanner Forest Hills 3rd Grade Ellisville Elementary



Emerson "Emmie" Egbert Pleasant Valley Forest 8th Grade Westminster Christian Academy



Gwendolyn (Kindergarten) & Gabrielle (2nd Grade) Hoffman Kehrs Mill Elementary Westhampton



Mathew (Freshman) & Thomas (Sophomore) Dupree Marquette High School Kehrs Mill Estates



Kenna Remy Forest Hills 8th Grade Crestview Middle School



Cora Kennedy Pleasant Valley Forest Pre-K St. John's School



Mirabelle Franklin Pleasant Valley Forest Preschool Rockwood Early Childhood



Jackson Shanker Forest Hills 1st Grade Kehrs Mill Elementary

Kingston (Kindergarten) &

Evan (3rd Grade) Belger

Ellisville Elementary

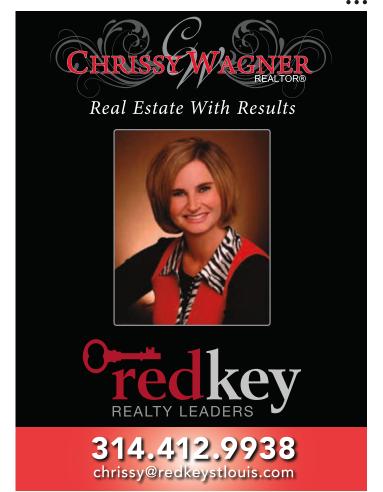
Forest Hills



Janie Shanker Forest Hills 1st Grade Kehrs Mill Elementary



Dallas Remy Forest Hills 10th Grade Marquette High School







Quinn Ellis Forest Hills Kirk Christian Day School



Harriet Dupree Kehrs Mill Estates 4th Grade Ellisville Elementary



Riley Ellis Forest Hills Kirk Christian Day School



Tucker (2nd Grade) & Lillian (4th Grade) Roelle Ellisville Elementary Kehrs Mill Estates



Nolan Barks Kehrs Mill Estates 1st Grade Kehrs Mill Elementary



Marielle (5th Grade), Adelyn (3rd Grade) & Genevieve (Kindergarten) Flattem Kehrs Mill Elementary Kehrs Mill Estates



Molly (6th Grade at St Clare of Assisi) & Lydia (9th Grade at St. Joseph's Academy) Wiley



Lucas Trein Schulze Kehrs Mill Estates Primrose School of Ballwin



Olivia Trein Schulze Kehrs Mill Estates 1st Grade Kehrs Mill Elementary



Parker Kennedy Pleasant Valley Forest 2nd Grade Ellisville Elementary



Pierce Cunningham Forest Hills 1st Grade



Lillian Ott & Breck Clarkson Farm Estates Crestview Middle School



Lauren Stein Dunhill Farm 6th Grade Crestview Middle School



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The Finks—Andrew, Stacey, Brooke (2nd Grade) & Kate (1st Grade Kehrs Mill Elementary Clarkson Farm Estates



Ortbals (5th Grade at Ascension Catholic School) Kehrs Mill Estates



Forest Hills Preschool



William Dupree Kehrs Mill Estates 6th Grade Crestview Middle School



Reese Griggs Kehrs Mill Estates Kindergarten Ellisville Elementary



Mya (4th Grade) & Dax (2nd Grade) Remy Ellisville Elementary Forest Hills



Taylor Ries (8th Grade at Crestview Middle School) with dad Charlie Kehrs Mill Estates

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Whenever Kelley tells someone she's a yoga teacher, they usually make at least one of these assumptions:

- 1. She's insanely flexible and can stand on her head.
- 2. She's a vegan hippie who can align your chakras.
- 3. She exclusively wears Lululemon.

"A lot of people avoid even stepping foot into a yoga studio because of these problematic stereotypes. In reality, anyone can be a 'yogi'," says Kelley.

The students at the Offbeat Yoga studio come from all walks of life.

They are business owners, BBQ judges, and caretakers. Some students join the studio to cope with high-stress jobs. Others join because they haven't stretched in over a decade. Kelley emphasizes, "Regardless of why you join, you'll eventually discover that the practice is much richer than just "om-ing" in unison. You see, yoga is a lot like dating yourself. You learn about your body, you watch it grow, and your mindset starts to shift."

Let's break down some of these myths, so we can re-brand the image of yoga:

1. You do NOT need to be strong or flexible.

Yoga is a multi-dimensional form of movement, so many poses feel awkward at first. You become stronger and more flexible with consistent practice and time. Most of us fall in love with yoga because it's not just about functional movement, mindset, or meditation—it's all of the above.

2. You do NOT need to be bouncing on rainbows 24/7. Yoga isn't all "love and light."

You don't need to be a happy-go-lucky type in order to practice yoga. Sometimes we come to our mat not feeling 100% and that's okay. Phrases like—"Clear your mind," "Only allow positive thoughts," or "Just breathe"—are outdated in the wellness industry. The new teachings of yoga acknowledge and validate our feelings instead of masking them.

3. You do NOT need to look a certain way.

Skinny people can do yoga and curvier people can do yoga. You can wear \$89 leggings or \$10 sweatpants. What your body feels like during practice is much more important compared to what your body looks like.

To summarize, yoga is not a personality trait.

Kelley maintains, "The yogi myths and stereotypes that exist tend to exclude a large segment of the population. However, there's no need to be intimidated. We all practice in order to feel and move better. In the process, we learn more about ourselves and celebrate each other's differences along the way."



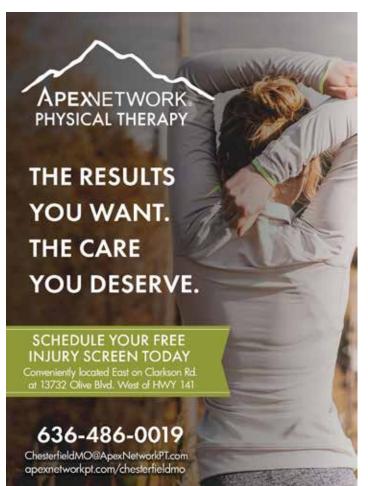
Offbeat Yoga

130 Chesterfield Towne Center, Chesterfield, MO 63005 (314) 707-2762





Halloween can be a tricky holiday to encourage healthy eating when indulging in sticky, sugary sweets and empty calories of all sorts is the norm. After all, Halloween only comes around once a year, so why not splurge on an all-you-can-eat Snickers, Twizzlers, and lollipop binge, right? Fortunately, healthy alternatives for kids and parents alike are out there to keep the fun going on this popular holiday!



Trick or Treat Without the Sweets

Why not try something different (read: healthier) this year for the trick-or-treaters who come to your door? They likely have buckets full of the same sugary candy bars and gum; why not be the house that hands out goodies like fruit leather, applesauce pouches, temporary tattoos, mini raisin boxes, or mini popcorn packs? The options are endless. Encourage safety - in a fun way! - by passing out glow sticks to help smaller trick-or-treaters navigate in the dark (note: glow sticks are not recommended for children under the age of 3).

Healthy Halloween Party Tips

Your Halloween party doesn't have to be a sugar-fest! Consider non-food party favors at your gathering, such as pocket-sized games, costume jewelry, stickers, books, bubbles, or even mini-instruments. Encourage children to tap into their creative sides with paints, markers, crayons, or colored pencils, or crank up the fun and get those bodies moving with a spooky dance party, an entertaining Halloween game (for suggestions: www. scatteredthoughtsofacraftymom.com/17-halloween-party-gamesfor-kids/), or a high-energy costume parade!

Walk Off Those Calories (Don't Trick and Drive!)

Inclement weather notwithstanding, trick-or-treating is best enjoyed on foot! Resist the urge to drive from house to house. Instead, use that time to get outdoors, catch up with (or meet!) your neighbors, and walk off those candy calories, boosting your endorphins in the meantime. This purposeful decision to stay active and interact with your neighbors will be a positive example for your children's future choices.

Enjoy your holiday this year without letting the sugar highs, lows, and crashes spoil your family's good time! Alternative Halloween treats do exist for a happy, healthy Halloween!



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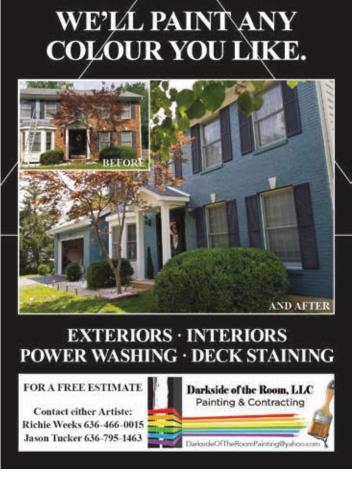


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WEST ST. LOUIS
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West County Witches Night Out!

Date: Saturday, October 23 **Time:** 4 - 10 pm

Cost: \$25/person in advance or \$35/person at the door Location: Vlasis Park - 300 Park Dr., Ballwin, MO 63011 Parking: Target or Lowes parking lot with free shuttle!

There's a little witch in all of us, so let's dress the part at this witchy fun girls' night costume party! Dressing up is highly encouraged but not required – don't miss out on our costume contest!

Grab your ghoul friends for an evening packed with dancing to live music, shopping with dozens of vendors, dining with food trucks, drinking, and cackling! And if that isn't enough for you, add in some tarot readings, a psychic, and The Party Roamer Photo Experience and you've got one heck of a girls' night out!





This is an adults-only (21 and up) – ladies' event – *Please leave* your children and men at home!

Tickets *must* be picked up from **The Diamond Family**, located at 14441 Manchester Rd, Ballwin, MO 63011 – Make sure to bring your printed registration with attendee names for proof of purchase and present at the time of pick-up. No tickets will be given without a printed receipt. While you're there picking up your ticket, you can also enter for a chance to win a diamond crescent moon necklace and a \$500 gift card from The Diamond Family as well!

Check out **www.westcountychamber.com/witches-night-out** for more details and to register. You don't want to miss this one! See you there!



neighborhood event

A Joint Event with Clarkson Valley Living and Wild Horse Creek Living Residents



A Health and Wellness Happy Hour

AT ROW HOUSE CHESTERFIELD!

A huge thank you to Row House Chesterfield for hosting an amazing event!

Row House Chesterfield

4 Clarkson Wilson Center Chesterfield, MO 63017 (314) 391-2136 therowhouse.com

Residents from Clarkson Valley and Wild Horse Creek gathered at the recently opened Row House in Chesterfield to enjoy an afternoon of health and wellness information with their neighbors. The Row House Chesterfield opened its doors on July 1, 2020, and is an alternative-option, low-impact fitness studio that runs aerobic and full-body 45-minute classes centered around

We'd also like to thank our advertising partners who brought great samples and fabulous door prizes:

- Brad Carr and Melanie Mohlman with Row House
 Chesterfield Free classes at Row House Chesterfield
- Shecanna Seeley with ApexNetwork Physical Therapy
 Health and fitness basket with gift card
- · Lisa Dinga from Lemongrass Spa Luxury spa gift sets
- \cdot Steve and Erin Greiner of OsteoStrong Chesterfield Free memberships to OsteoStrong
- **Dr. Mike Munro of Primary Care Chiropractic** Free wellness chiropractic visit and basket of Pure Haven products (toxin-free home cleaning products)
- · **Nuovo Salon Spa** Spa products and \$50 gift card, a \$145 value

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Our sponsors:



rowing and rowing nomenclature.















Erin Greiner of OsteoStrong and daughter Avery with Lisa Dinga and Jenny Roff of Lemongrass Spa



Steve Greiner of OsteoStrong with their giveaway winner Wildhorse resident Aaron Underwood



Wild Horse Creek Living owner and publisher Tara Peterson with husband Ken and son Max



Lisa Dinga of Lemongrass Spa presents Kehrs Mill Trails resident Beth Cudney with product samples



Wildhorse resident Betty Johnson and Row House manager Chloe Hollander



Residents Seema and Dhiraj Kumar visit with Erin Greiner of OsteoStrong

• • •



Shecanna Seeley of ApexNetworks Physical Therapy with Row House employee Ann Hirschbuehler and Wildhorse resident Nichole Wood



Ben Wood of Wildhorse wins Lemongrass Spa product samples



Dr. Mike Munro of Primary Care Chiropractic presents Wildhorse resident Nichole Wood with Pure Haven products





Clarkson Valley Living owner and publisher with Row House Manager Chloe Hollander





use owner Melanie Mohlman explains the benefits of a low-impact rowing-based workout regimen



Clarkson Valley Living business partner Will Reed of Covenant Contracting wins the Nuovo Salon Spa giveaway



Wildhorse residents Betty and Ken Johnson with Dr. Mike Munro of Primary Care Chiropractic



OsteoStrong owner Steve Greiner with Wildhorse residents Nichole and Ben Wood



Are You Thinking About Making A Move? Now May Be The Time!

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the stressful and cumbersome college search. It was rewarding to see all who joined us walk away with helpful and valuable insight."

—Cindy Zelinsky, Educational College Consultant

Please reach to any of our expert sponsors if you have questions:

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Our first-ever College Preparation and Search Workshop was a success! Students and parents gathered at Dogwood Social House to hear from Cindy Zelinsky at Absolute College Consulting. Cindy provided valuable information and guidance covering topics like education financial planning, saving, college preparation, and search implementation. Eric Mundwiller and Adam Clark from InvestTax Wealth Advisors were on-hand to address financial and tax questions. Jill Gray with Higher Focus Photography showcased their senior photography services. Many of our attendees stayed after to chat one-to-one with our presenters and left with some valuable information and plans to meet with each of them soon!

"We attended the event with our son, who's a senior. We are happy we did as each of us walked away with valuable information. The next day we were in contact with Cindy. Thank you for putting on this event!"—Julie Gordon

"Times have changed since I applied and attended college. The college search process is daunting. The presenters provided step-by-step planning tips and many examples. Although we had completed some of them, we had also missed a few. I would recommend a consultation with Cindy to gain some valuable insight. I will definitely be following up!"—Anna Bickel

"The college workshop was a great opportunity to connect with students and families in an intimate setting. I thoroughly enjoy the chance to guide and assist a student with

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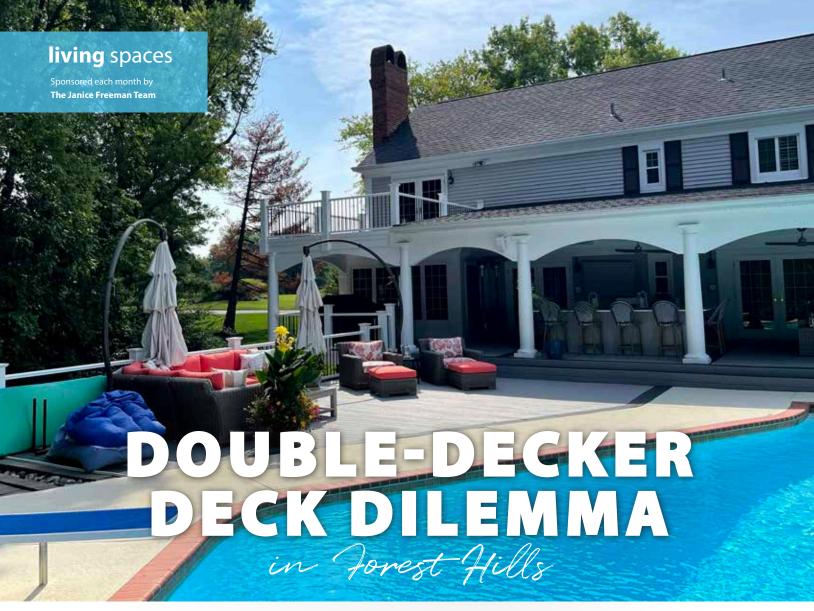


IECA- NORM





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The recent rains caused a wash-out on the Lavins' property at 25 Forest Club Dr. in Forest Hills that left their double-decker deck partially collapsed. Their beautiful outdoor living space was unsafe for the family to use especially for entertaining friends and guests! Not to worry—Clarkson Valley preferred community partner Will Reed at Covenant Contracting came out immediately to temporarily support the decks and stabilize the area, preventing further damage to the house. After insurance approval, the Covenant Contracting team got to work installing a support tier and removing both damaged decks. Then the replacement process began and in a couple of weeks the entire deck structures were replaced along with siding, ceiling, and lawn repair. It appeared as if the collapse never happened! The Lavins have the rest of the summer and fall to enjoy their home's fantastic feature.

The Lavins would like to thank Clarkson Valley Living preferred community partner Will Reed at Covenant Contracting for helping them with their deck replacement. Check out Covenant Contracting's page on the inside back cover to see how they can help with your next home repair or remodeling project!



Want to have your home highlighted in a future newsletter? Have you recently remodeled? Have a unique room to show us? Email Bill.Tuttle@n2pub.com.







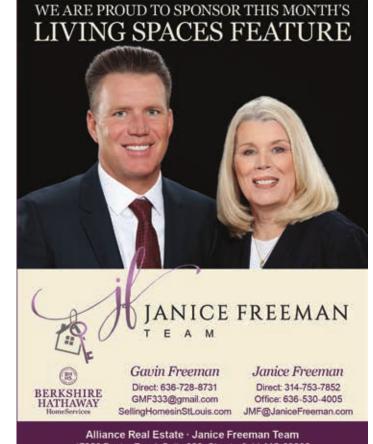












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- Smart thermostats learn the habits of the people living inside the home and automatically adjust accordingly. This helps reduce the amount of time the heating and cooling system operates in the home, which subsequently reduces utility costs.
- Smart plugs will automatically turn the electricity outlet on and off based on the needs of the device that is plugged in. This reduces the amount of wasted electricity and helps reduce utility costs.

Rely on Sustainable Building Materials

If you are doing a larger home project, such as an expansion or addition, you may want to consider purchasing sustainable building materials. These materials have come down in price in recent years, but beyond that, they cost less to maintain over the course of your lifetime. Sustainable building materials are extremely durable, and you will not have to put as much money into maintaining these materials in the years to come.

Sometimes, sustainable home improvement projects can be startling. However, it's important to remember that you can take small, budget-friendly steps toward living a more sustainable lifestyle. And, when you do invest in larger, more expensive projects, you will eventually realize long-term savings that offset the initial investment.



Reducing energy costs is often a top priority of those who invest in green home solutions. These sustainable updates and upgrades have also earned a reputation of being costly to implement. In fact, eco homes have become somewhat of a luxury trend due to the rising cost of building with sustainable materials and creating innovative eco-friendly solutions.

Fortunately, there are affordable eco home solutions available. Here are a few that might work well if you are trying to stick to a budget:

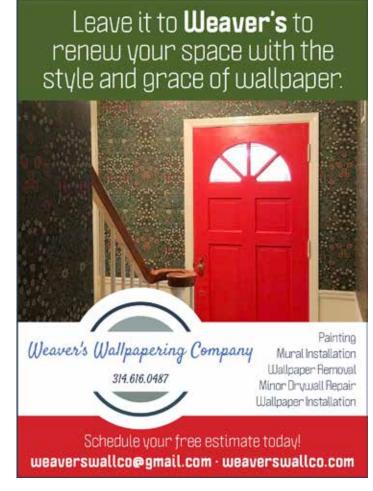
Upgrade to Energy-Efficient Appliances

One of the easiest ways to begin to transition your home into an eco home is to upgrade to energy-efficient appliances. Energy-efficient appliances have become more popular in recent years, which has helped to drive down the prices of these units. In addition, many utility companies offer rebates to customers who purchase energy-efficient refrigerators, washing machines, dryers, and more. These rebates and incentives also can help offset the initial cost of purchasing the appliances. Once you have purchased them and have had them installed, you will begin to realize cost savings on your utility bills month after month.

Invest in Smart Technology

Smart technology is another easy and cost-effective way to go green in your own home. The amount of smart technology available has expanded in recent years, allowing budget-conscious people to find a solution that works for them. Some of the most popular types of smart technology in eco homes include:









Inexperience and immaturity can lead to risky driving, but establishing some house rules will help make your teen safer on the road:

- · Restrict night driving.
- · Keeping a safe following distance.
- · Limit teen passengers.
- · Discuss consequences. Teenage speeding puts lives and licenses on the line. It can also be expensive, and pricey tickets can increase insurance rates.
- Be involved. Frequently ride with your teens to be sure they are being safe. And when you are driving, be a good role model.

When is my teen ready to drive alone?

Your instincts are probably the best way to know. Remember, even if your teen is legally old enough to get a license, it is your decision whether he or she is ready. If you have or are about to have a youthful driver, contact your Clarkson Valley neighborhood Insurance Agent Tania Interian at State Farm for a no-cost and no-obligation review.

The best time to understand risks and coverages is before a claim arises.

Questions to consider:

- Has my teen had enough practice to be confident with their ability to handle most situations?
- Will my teen avoid using a cell phone or texting when driving?
- Does my teen always wear a seat belt and remind others to do so?
- · Does my teen speed or drive aggressively?
- Will my teen drive the same way when I am not in the car?





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Learning to drive is an exciting time and an important milestone for a teenager. With all the excitement, it is also understandable to have concerns, including the safety of family and friends as well as the additional costs of having another driver in the household.

When preparing for a new driver in the family, it is a perfect time to talk to your insurance agent. Your insurance agent should understand all the risks related to youthful drivers and can help tailor the right insurance coverage to help you feel confident that your family will be adequately protected.

Getting a great car insurance quote and the right discounts for new drivers can be a challenge. Make sure you compare rates and coverage on car insurance for teen drivers. Your insurance agent should be able to provide excellent service that meets the needs of teenagers and their parents.

Choose an insurance agent that offers discounts to help reduce teen driver insurance costs, and safe driving tips to help keep them safe such as Good Student Discounts and discounts based on safe driving habits.









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What do HydraFacials do?

Patented technology (a medical-grade device) cleanses, extracts, and hydrates skin-clearing dead skin cells,

loosening pores, preparing them for extraction using a mix of glycolic and salicylic acid, and botanical extracts.

Who should get Hydrafacials?

Everyone! One of the HydraFacial's biggest draws is the treatment is suitable for virtually any age and skin type (save for a few exceptions).

Do HydraFacial treatments remove blackheads?

Hydrafacials clear up pores. The patented vortex vacuum suction removes dirt and bacteria. It empties the dirt inside pores and gets rid of blackheads.

Do HydraFacials tighten skin?

Many patients report that this skin tightening hyperpigmentation treatment is soothing, moisturizing, non-invasive, and non-irritating. A HydraFacial treatment improves the appearance of fine lines, wrinkles, congested and enlarged pores,

oily or acne-prone skin, hyperpigmentation, and brown spots.

Do HydraFacials shrink pores?

By removing trapped dirt and impurities in the pores, HydraFacial treatments not only improve skin health but can also help pores regress back to smaller sizes resulting in a smoother overall appearance.

Can HydraFacials help acne scars?

HydraFacials can be extremely effective for treating acne scars as well as oily skin, which is a major cause of acne breakouts. Treatments consist of cleansing, exfoliation, extraction, and hydration using a vortex effect, so it's able to quickly dislodge impurities.

What are the HydraFacial skincare benefits?

HydraFacial treatments can improve your skin in many ways. Benefits include a more hydrated, bright, plump, and clear complexion. Plus, it can also improve signs of aging by reducing fine lines and wrinkles, increasing firmness, evening tone, texture, and brown spots, as well as reducing enlarged pores.

Are HydraFacials customizable?

Serums used during the treatment can be switched up to specifically target personal skincare concerns such as aging or dullness. Even better, the dermatologist and esthetician may offer additional treatment add-ons.

Are there side effects associated with HydraFacials?

One of the many reasons HydraFacial treatments are so popular is there are minimal side effects and essentially no downtime post-treatment. Patients can expect a little redness immediately following a treatment, but it should quickly subside. After a treatment, let your skin rest and soak up all of the benefits for the rest of the day. Makeup can be worn the next morning and normal routines can resume. The risks are low, but it's possible that reactive skin can experience irritation from the customized serums.

How often do should you get a HydraFacial?

Although the skin will look dewy and glowy following a HydraFacial, the treatment isn't a quick fix. Treatments are intended to improve skin appearance over time. Its effects do last longer than other facials, but in order to get maximum results, receive a HydraFacial treatment every four to six weeks.

Nuovo Salon Spa offers many levels of HydraFacial treatments. Come in and check out their multiple package pricing. Book now with Missy (636) 527-2566!



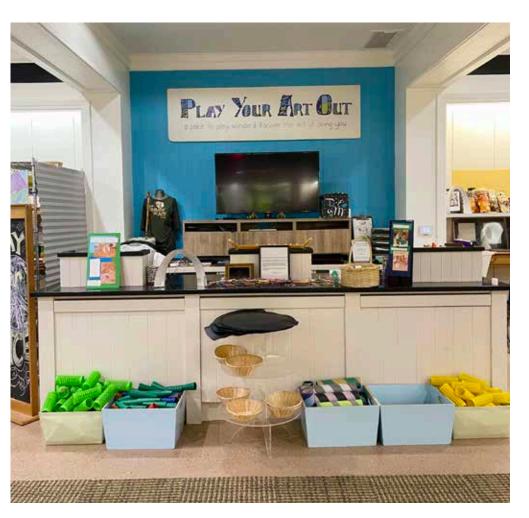
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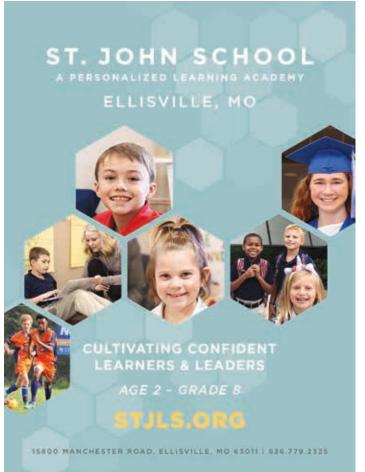
By Forest Hills resident Lori Ruscitti Sponsored each month by Pathfinder Church

A Visit to

AT THE ST. LOUIS TEACHERS **RECYCLE CENTER**











Last month I told you about a hidden gem, St. Louis Teachers Recycle Center. This month, I am going to tell you about a fantastic resource center called Play Your Art Out, located next to the Recycle Center. Play Your Art Out provides a safe place for children to play and be creative using reusable and recyclable resources that get their creative juices flowing and discover the joy of play.

Susan Blanford, founder and executive director, said that all materials used come from the Recycle Center. Together these two organizations help keep approximately 20,000 pounds of materials out of landfills. Donations come from both the public and local industries.

The hands-on learning experience helps to provide a way to build skills and engages children both mentally and physically.







Susan believes that when learning becomes enjoyable, self-esteem and social competencies soar. Research shows that children find out a lot by open-ended play, which allows endless possibilities during playtime. There are no instructions, rules, or preset sequential guides to follow. In addition, realizing the value and creative reuse of materials promotes awareness and respect.

Group sizes of 8 or less, ages 4 and up can schedule a 1 - 2 hour guided play session or art experiences. The center is also available for birthday parties, field trips, scout meetings, team building, and adult night out events.

Play Your Art Out offers a unique, stimulating, creative experience that lets a kid be a kid. Call: **636-227-7095** or visit: sltre.com today!



Know someone who is "making a difference" in our community? We'd love to hear about them! Nominate them by emailing Bill.Tuttle@n2pub.con



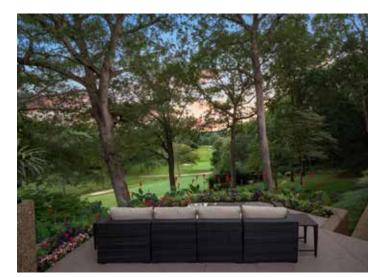




Top Luxury Realtor Leads Dielmann Sotheby's **Expansion West**

Dielmann Sotheby's

The move will bring increased opportunities for high-net-worth homeowners and investors in the West County area



141 Chippenham Lane, Clarkson Valley

eading West County luxury realtor Jeff Lottmann has joined Dielmann Sotheby's, the region's best-known luxury real estate broker and affiliate of Sotheby's International Realty, a company with a global footprint spanning 1000 offices and sales volumes of \$150b annually to lead the brand's expansion west. The appointment will bring together the region's top performer in high-end real estate with a company known for its focus on exceptional, top-caliber listings, and will position Dielmann Sotheby's to help serve the growing needs of the hot West County real estate market.

In his new role as Global Real Estate Advisor at Dielmann Sotheby's West County Office, Lottmann will contribute to the internationally renowned company's new West County office, helping to further the company's already extensive footprint and leverage his own connections and influence to identify market opportunities for buyers, sellers, and private and institutional investors - including the savvy and well-resourced millennials moving into the area.

"As a Clarkson Valley local with a lifelong passion for West County real estate, I'm delighted for the opportunity to combine my knowledge and experience with the unrivaled resources and reputation of Dielmann Sotheby's," says Lottmann. "I look forward to continuing to connect the area's homeowners and investors with the properties of their dreams - and to further cementing the Dielmann Sotheby's as the go-to name in luxury West County real estate."

West County is home to many of the wealthiest individuals in the St. Louis region, with the most affluent suburbs in the area boasting a median property value of almost four times the St Louis regional average. According to the County Assessor, appraised home values in the area have increased more than 10% in the past year. Meanwhile, inventory in St. Louis is at a record low, pushing up prices and requiring buyers to bring their best offer to the table.

Lottmann's strategic addition is the keystone that will make the launch of the new West County office every more exciting

- and its success imminent. Supported by a team of three sales professionals—all part of The Jeff Lottmann Group, Lottmann will be able to immediately begin identifying opportunities and brokering deals.

Lottmann brings three decades of real estate investment experience together with extensive sales and marketing acumen to the role, having been a successful and highly visible local investor before turning his efforts to helping West County residents discover, buy, and sell luxury real estates. He founded The Jeff

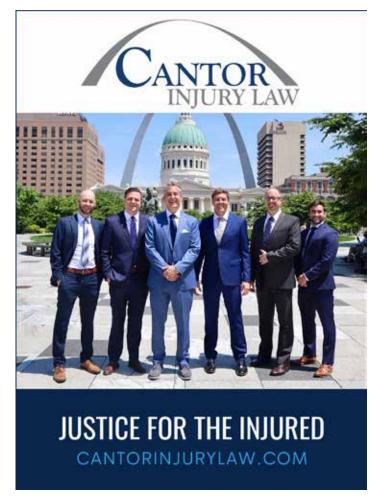
Lottmann Group in 2002, growing the company into one of the fastest-growing and highest-recommended real estate companies in St. Louis.



For more information visit jefflottmann.com Phone: (314) 725-0009 jeff.lottmann@dielmannsir.com



Are you a Clarkson Valley resident who owns your own business? We'd love to feature your business in our complimentary "Resident Business Beat" section. Please contact Rill Tuttle@N2Pub.com



resident ousiness guide

This is a current list of business owners and professionals from our neighborhood. It is an opportunity to network, qualify, and potentially build a business relationship with other successful individuals who also live here. To be included in the Resident Business Guide, email your name, business name, phone number, and email address to bill.tuttle@n2pub.com.

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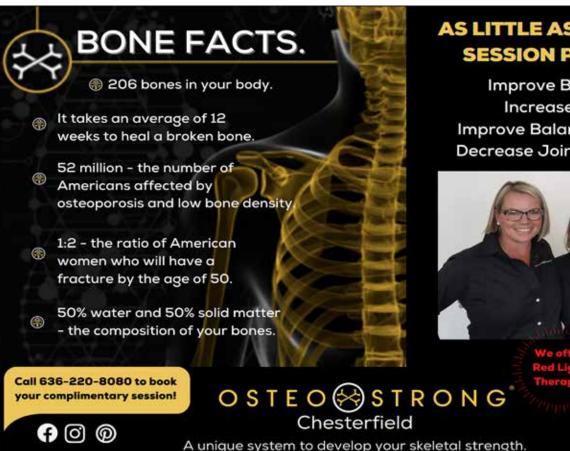
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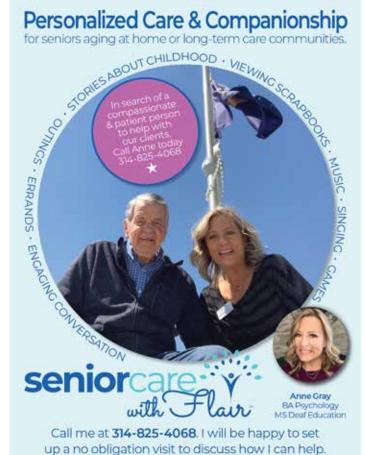


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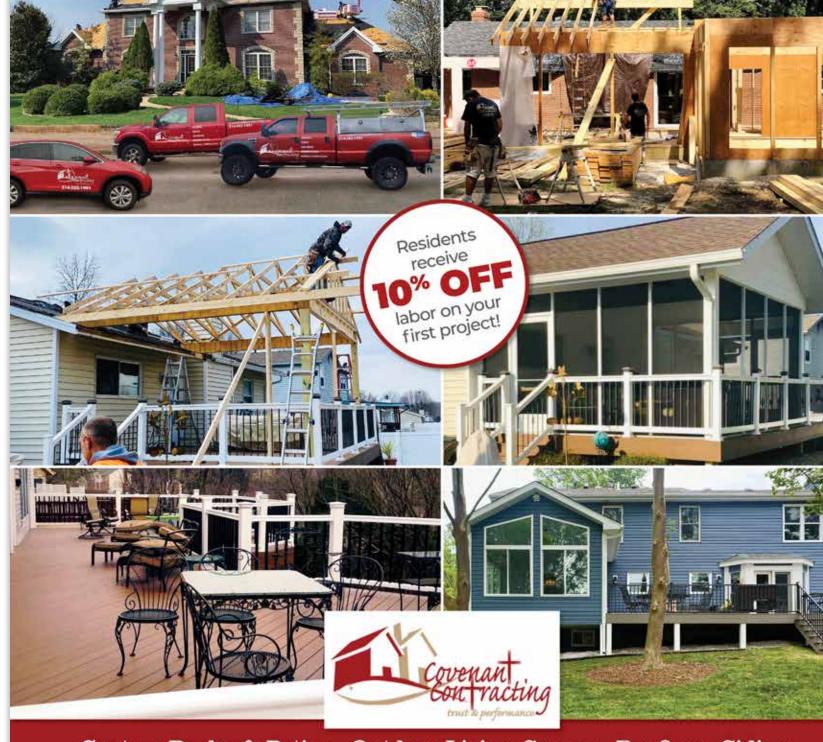
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